

## USING THE STATE TERM VANS CONTRACT SHEET

**PLEASE READ** the following instructions carefully before contacting the procurement officer. They are intended to answer most questions you may have about using this contract sheet.

### Use of Vehicle Designation

When contacting the Procurement Officer or the contractor please use the associated vehicle designation when referring to a vehicle. The name of each vehicle begins with the vehicle designation. For example, the vehicle designation for “VAN-2: Van. Mini, 7/8 Passenger, Flex Fuel” is “VAN-1.”

### Getting an Estimate

Each vehicle page identifies the contractor who holds the contract for that vehicle, and provides all of the contact information for that contractor. Contact the vendor for the corresponding vehicle in order to get an estimate. Do NOT call the procurement officer whose contact information appears at the top of each page. They cannot help you with an estimate or status of an order.

### Vehicle Delivery Fees

Each contract sheet will provide three pieces of information concerning vehicle delivery:

1. Price for delivery (listed as a deduct) and already built into the price of the vehicle to the State Fleet Management (SFM) delivery point.
2. Number of miles from the contractor's facility to the SFM delivery point.
3. Price per mile for delivery beyond the distance of the SFM delivery point.

Vehicle delivery to the SFM Delivery Point is included in the cost of each vehicle and all State agencies are required to use the SFM delivery point. Non-State agencies are encouraged to use the SFM delivery point but must coordinate that with SFM **PRIOR** to placing the order by calling (803) 223-4239.

### Vehicle Delivery Options for Other than State Agencies

1. Should a Using Governmental Unit desire to **pick up their vehicle(s)** rather than have them delivered, they must inform the contractor and deduct that delivery cost from the price of the vehicle.
2. Using Governmental Units who choose delivery to their location will do the following:
  - a. Calculate the distance (in miles) from the contractor's facility to the desired delivery point using some type of readily available mapping software (Mapquest, Google Maps, etc) and the specific addresses of both locations.
  - b. Compare that to the stated miles from the contractor's facility to the SFM delivery point as it appears on the contract sheet.
  - c. If the distance to the desired delivery point is **LESS** than the stated miles between the contractor's facility and the SFM delivery point, then there is no additional charge for delivery.
  - d. If the distance to the desired delivery point is **GREATER** than the stated miles between the contractor's facility and the SFM delivery point, then the contractor may not charge more per mile than the stated “Per Mile Fee” as stated on the contract sheet for each additional mile beyond the stated miles from the contractor's facility to the SFM delivery point.

For example, if the stated distance from the contractor's facility is 100 miles, and the desired delivery point is 85 miles, then there is no additional charge for shipping of the vehicle. However, if the desired delivery point is 125 miles, then the contractor may charge the stated “per mile rate” for the additional 25 miles to the delivery point.

### Desired Options Not Specifically Listed (10% Rule)

The State cannot identify every need of end users in its contracts so the most requested options have been competed and are specifically identified on each contract sheet. Therefore, each vehicle contract contains the following clause in Section VIIB:

**IMPORTANT:** *Maximum mark-up acceptable is factory to dealer cost plus no more than 10%. Options not requested as an “Add” or “Deduct” option herein, but which may be required by the user on this contract, will be furnished by the contractor at dealer cost plus no more than 10%. The State reserves the right to require proof of the dealer's cost for any optional items.*

**NOTE:** Beginning July 1, 2017, state governmental bodies will no longer pay State sales tax on vehicles purchased under this contract. In lieu of State sale tax, governmental bodies will pay an Infrastructure Maintenance Fee (IMF) that is equivalent to 5% (up to \$500.00) of the total price of the purchase order. Contractors will collect this fee from the governmental bodies and then forward the fee to the SCDMV.

## VANS INDEX

	Initial Contract Term	Contract Rollover Dates	Order Cutoff Date	Base Price
<b>Van-2:</b> <a href="#">Van, Mini, 7/8 Passenger, Flex Fuel</a> <i>Dodge Grand Caravan SE</i>	11/1/17 – 10/31/18			\$ 21,711.00
<b>Van-3:</b> <a href="#">Van, Mini, 7 Passenger Gas</a> <i>Dodge Grand Caravan SE</i>	11/1/17 – 10/31/18			\$ 21,990.00
<b>Van-4:</b> <a href="#">Van, Mini, Cargo, Gas</a> <i>Ford Transit Connect S6E</i>	11/1/16 – 10/31/17	11/1/17 – 10/31/18		\$ 20,617.00
<b>Van-5:</b> <a href="#">Van, Cargo, ½ Ton, Flex Fuel</a> <i>Ford Transit E1Z</i>	11/1/16 – 10/31/17	11/1/17 – 10/31/18		\$21,019.00
<b>Van-6:</b> <a href="#">Van, Cargo, ¾ Ton, Flex Fuel</a> <i>Ford Transit R1Z</i>	11/1/16 – 10/31/17	11/1/17 – 10/31/18		\$21,960.00
<b>Van-7:</b> <a href="#">Van, Cargo, Extended, 1 Ton, Flex Fuel</a> <i>Ford Transit W2Z</i>	11/1/16 – 10/31/17	11/1/17 – 10/31/18		\$24,299.00
<b>Van-8:</b> <a href="#">Van, Full Size (12-Passenger), 1 Ton, Flex Fuel</a> <i>Chevrolet Express</i>	11/1/17 – 10/31/18			\$ 27,502.00
<b>Van-9:</b> <a href="#">Van, Full Size (15-Passenger), 1 Ton, Flex Fuel</a> <i>Chevrolet Express</i>	11/1/17 – 10/31/18			\$ 28,714.00
<b>Van-10:</b> <a href="#">Van, Full Size, High Roof, 10 Passenger, 1 Ton</a> <i>Ford Transit X2X</i>	11/1/16 – 10/31/17	11/1/17 – 10/31/18		\$ 33,123.00
<b>Van-11:</b> <a href="#">Van Cargo, Full Size, High Roof, 1 Ton, Flex Fuel</a> <i>Ford Transit</i>	11/1/17 – 10/31/18			\$ 28,529.00

## **Van-2: Van, Mini, 7/8 Passenger, Flex-Fuel**

<u>Contract Number:</u>	<b>4400017373</b>	<u>Contractor:</u>	<b>Santee Automotive, LLC</b>
<u>Initial Contract Term:</u>	11/1/17 – 10/31/18	<u>Address:</u>	2601 Paxville Highway Manning, SC 29102
<u>Contract Rollover Dates:</u>		<u>Vendor #:</u>	7000214142
<u>Order Cutoff Date:</u>		<u>Contact:</u>	<b>Scott Watford</b>
<u>Model:</u>	<b>Dodge Grand Caravan SE RTKH53</b>	<u>Email:</u>	<a href="mailto:scott@tracsconsult.com">scott@tracsconsult.com</a>
<u>Commodity Code:</u>	07190	<u>Telephone:</u>	<b>(803) 386-9651</b>
<u>Delivery:</u>	120 Days ARO	<u>Fax:</u>	(803) 678-4297

**BASE PRICE = \$21,711.00**

\* Click on the link above for an itemized listing of items included in the base price.

### **Optional Additions**

Auxiliary Power Connection – Standard State Spec ..... \$ 101.00

### **Optional Deductions**

Delivery Fee (per vehicle) ..... \$ 50.00

### **Delivery Information**

Distance from Dealership to SFM Delivery Point ..... 81 miles

Delivery price per mile in excess of 81 miles ..... \$ 0.62

## **Van-3: Van, Mini, 7 Passenger, Gas**

<u>Contract Number:</u>	<b>4400017371</b>	<u>Contractor:</u>	<b>Performance CDJR</b>
<u>Initial Contract Term:</u>	11/1/17 – 10/31/18	<u>Address:</u>	605 Warsaw Highway Clinton, NC 28328
<u>Contract Rollover Dates:</u>		<u>Vendor #:</u>	7000241847
<u>Order Cutoff Date:</u>		<u>Contact:</u>	<b>Gene Daniel</b>
<u>Model:</u>	<b>Dodge Grand Caravan SE RTKH53</b>	<u>Email:</u>	<a href="mailto:gdaniel@performancecdjr.com">gdaniel@performancecdjr.com</a>
<u>Commodity Code:</u>	07190	<u>Telephone:</u>	<b>(910) 592-5337 ext. 1201</b>
<u>Delivery :</u>	90 Days ARO	<u>Fax:</u>	(910) 592-5008

**BASE PRICE = \$21,990.00**

\* Click on the link above for an itemized listing of items included in the base price.

## **Optional Additions**

Auxiliary Power Connection – Standard State Spec ..... \$ 50.00

## **Optional Deductions**

Delivery Fee (per vehicle) ..... \$ 20.00

## **Delivery Information**

Distance from Dealership to SFM Delivery Point ..... 12 miles

Delivery price per mile in excess of 12 miles ..... \$ 1.67

## **Van-4: Van, Mini, Cargo, Gas**

<u>Contract Number:</u>	<b>4400014495</b>	<u>Contractor:</u>	<b>Vic Bailey Ford Inc</b>
<u>Initial Contract Term:</u>	11/1/16 – 10/31/17	<u>Address:</u>	501 East Daniel Morgan Ave Spartanburg SC 29304
<u>Contract Rollover Dates:</u>	11/1/17 – 10/31/18	<u>Vendor #:</u>	7000079092
<u>Order Cutoff Date:</u>		<u>Contact:</u>	<b>David Vetter</b>
<u>Model:</u>	<b>Ford Transit Connect S6E</b>	<u>Email:</u>	<a href="mailto:dvetter@vicbaileyauto.com">dvetter@vicbaileyauto.com</a>
<u>Commodity Code:</u>	07192	<u>Telephone:</u>	<b>(864) 585-3600</b>
<u>Delivery :</u>	180 Days ARO	<u>Fax:</u>	(864) 594-6802

**BASE PRICE = \$20,617.00**

\* Click on the link above for an itemized listing of items included in the base price.

## **Optional Additions**

Auxiliary Power Connection – Standard State Spec .....	\$149.00
Backing Camera .....	\$582.00
Cargo Bay Bulkhead .....	\$ 895.00
Cruise Control .....	\$ 228.00
Keyless Entry .....	Factory Standard
Power Door Locks .....	Factory Standard
Power Side Mirrors .....	Factory Standard
Rear Window Defroster .....	\$ 154.00

## **Optional Deductions**

No Body Glass .....	\$ 264.00
Only Rear Door Glass .....	\$ 28.00

## **Delivery Information**

*Not applicable to this contract.*

## **Van-5: Van, Cargo, ½ Ton, Flex Fuel**

<u>Contract Number:</u>	<b>4400014532</b>	<u>Contractor:</u>	<b>Vic Bailey Ford</b>
<u>Initial Contract Term:</u>	11/1/16 – 10/31/17	<u>Address:</u>	PO Box 3568 Spartanburg, SC 29304
<u>Contract Rollover Dates:</u>	11/1/17 – 10/31/18	<u>Vendor #:</u>	7000079092
<u>Order Cutoff Date:</u>		<u>Contact:</u>	<b>David Vetter</b>
<u>Model:</u>	<b>Ford Transit E1Z</b>	<u>Email:</u>	<a href="mailto:dvetter@vicbaileyauto.com">dvetter@vicbaileyauto.com</a>
<u>Commodity Code:</u>	07192	<u>Telephone:</u>	<b>(800) 922-1365</b>
<u>Delivery :</u>	90 Days ARO	<u>Fax:</u>	(864) 594-6802

**BASE PRICE = \$21,019.00**

\* Click on the link above for an itemized listing of items included in the base price.

### **Optional Additions**

Auxiliary Power Connection - Standard State Spec .....	\$ 149.00
Cargo Bay Bulkhead .....	\$ 850.00
Cruise Control .....	\$ 329.00
Tow Package – Standard State Spec .....	\$ 492.00

### **Optional Deductions**

No Body Glass .....	\$ 200.00
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### **Delivery Information**

*Not applicable to this contract.*

## **Van-6: Van, Cargo, ¾ Ton, Flex Fuel**

<u>Contract Number:</u>	<b>4400014496</b>	<u>Contractor:</u>	<b>Vic Bailey Ford</b>
<u>Initial Contract Term:</u>	11/1/16 – 10/31/17	<u>Address:</u>	PO Box 3568 Spartanburg, SC 29304
<u>Contract Rollover Dates:</u>	11/1/17 – 10/31/18	<u>Vendor #:</u>	7000079092
<u>Order Cutoff Date:</u>		<u>Contact:</u>	<b>David Vetter</b>
<u>Model:</u>	<b>Ford Transit R1Z</b>	<u>Email:</u>	<a href="mailto:dvetter@vicbaileyauto.com">dvetter@vicbaileyauto.com</a>
<u>Commodity Code:</u>	07190	<u>Telephone:</u>	<b>(800) 922-1365</b>
<u>Delivery</u>	90 Days ARO	<u>Fax:</u>	(864) 594-6802

**BASE PRICE = \$21,960.00**

\* Click on the link above for an itemized listing of items included in the base price.

### **Optional Additions**

Auxiliary Power Connection .....	\$ 149.00
Cargo Bay Bulkhead .....	\$ 850.00
Cruise Control .....	\$ 329.00
Tow Package .....	\$ 492.00

### **Optional Deductions**

No Body Glass .....	\$ 200.00
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### **Delivery Information**

*Not applicable to this contract.*

## **Van-7: Van, Cargo, Extended, 1 Ton, Flex Fuel**

<u>Contract Number:</u>	<b>4400014497</b>	<u>Contractor:</u>	<b>Vic Bailey Ford</b>
<u>Initial Contract Term:</u>	11/1/16 – 10/31/17	<u>Address:</u>	PO Box 3568 Spartanburg, SC 29304
<u>Contract Rollover Dates:</u>	11/1/17 – 10/31/18	<u>Vendor #:</u>	7000079092
<u>Order Cutoff Date:</u>		<u>Contact:</u>	<b>David Vetter</b>
<u>Model:</u>	<b>Ford Transit W22</b>	<u>Email:</u>	<a href="mailto:dvetter@vicbaileyauto.com">dvetter@vicbaileyauto.com</a>
<u>Commodity Code:</u>	07192	<u>Telephone:</u>	<b>(800) 922-1365</b>
<u>Delivery :</u>	90 Days ARO	<u>Fax:</u>	(864) 594-6802

## **BASE PRICE** = \$24,299.00

\* Click on the link above for an itemized listing of items included in the base price.

## **Optional Additions**

Auxiliary Power Connection .....	\$ 149.00
Cargo Bay Bulkhead .....	\$ 850.00
Cruise Control .....	\$ 329.00
Tow Package .....	\$ 492.00

## **Optional Deductions**

No Body Glass .....	\$ 200.00
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## **Delivery Information**

*Not applicable to this contract.*



## **Van-8: Van, Full Size, 12-Passenger, 1 Ton, Flex Fuel**

<u>Contract Number:</u>	<b>4400017339</b>	<u>Contractor:</u>	<b>Love Chevrolet Company</b>
<u>Initial Contract Term:</u>	11/1/17 – 10/31/18	<u>Address:</u>	PO Box 8387 Columbia, SC 29202
<u>Contract Rollover Dates:</u>		<u>Vendor #:</u>	7000044959
<u>Order Cutoff Date:</u>		<u>Contact:</u>	<b>Donna Casey</b>
<u>Model:</u>	<b>Chevrolet Express CG33406</b>	<u>Email:</u>	<a href="mailto:governmentsales@loveauto.com">governmentsales@loveauto.com</a>
<u>Commodity Code:</u>	07190	<u>Telephone:</u>	<b>(803) 794-9004</b>
<u>Delivery :</u>	90 Days ARO	<u>Fax:</u>	(803) 926-7467

**BASE PRICE = \$27,502.00**

\* Click on the link above for an itemized listing of items included in the base price.

### **Optional Additions**

Auxiliary Power Connection - Standard State Spec ..... \$ 135.00

### **Optional Deductions**

Power Mirrors ..... \$ 90.00

Delivery Fee (per vehicle) ..... \$ 15.00

### **Delivery Information**

Distance from Dealership to SFM Delivery Point ..... 9 miles

Delivery price per mile in excess of 9 miles ..... \$ 1.67

## **Van-9: Van, Full Size, 15-Passenger, 1 Ton, Flex Fuel**

<u>Contract Number:</u>	<b>4400017370</b>	<u>Contractor:</u>	<b>Love Chevrolet Company</b>
<u>Initial Contract Term:</u>	11/1/17 – 10/31/18	<u>Address:</u>	PO Box 8387 Columbia, SC 29202
<u>Contract Rollover Dates:</u>		<u>Vendor #:</u>	7000044959
<u>Order Cutoff Date:</u>		<u>Contact:</u>	<b>Donna Casey</b>
<u>Model:</u>	<b>Chevrolet Express CG33706</b>	<u>Email:</u>	<a href="mailto:governmentsales@loveauto.com">governmentsales@loveauto.com</a>
<u>Commodity Code:</u>	07190	<u>Telephone:</u>	<b>(803) 794-9004</b>
<u>Delivery :</u>	90 Days ARO	<u>Fax:</u>	<b>(803) 926-7467</b>

**BASE PRICE = \$28,714.00**

\* Click on the link above for an itemized listing of items included in the base price.

### **Optional Additions**

Auxiliary Power Connection - Standard State Spec ..... \$ 135.00

### **Optional Deductions**

Power Mirrors ..... \$ 90.00

Delivery Fee (per vehicle) ..... \$ 15.00

### **Delivery Information**

Distance from Dealership to SFM Delivery Point ..... 9 miles

Delivery price per mile in excess of 9 miles ..... \$ 1.67

## **Van-10: Van, High Roof, 10 Passenger, 1 Ton**

<u>Contract Number:</u>	<b>4400014498</b>	<u>Contractor:</u>	<b>Vic Bailey Ford</b>
<u>Initial Contract Term:</u>	11/1/16 – 10/31/17	<u>Address:</u>	PO Box 3568 Spartanburg, SC 29304
<u>Contract Rollover Dates:</u>	11/1/17 – 10/31/18	<u>Vendor #:</u>	7000079092
<u>Order Cutoff Date:</u>		<u>Contact:</u>	<b>David Vetter</b>
<u>Model:</u>	<b>Ford Transit X2X</b>	<u>Email:</u>	<a href="mailto:dvetter@vicbaileyauto.com">dvetter@vicbaileyauto.com</a>
<u>Commodity Code:</u>	07192	<u>Telephone:</u>	<b>(800) 922-1365</b>
<u>Delivery :</u>	90 Days ARO	<u>Fax:</u>	(864) 594-6802

**BASE PRICE = \$33,123.00**

\* Click on the link above for an itemized listing of items included in the base price.

### **Optional Additions**

Auxiliary Power Connection .....	\$ 149.00
Towing Package – Standard State Spec .....	\$ 491.00

### **Optional Deductions**

*Intentionally Left Blank*

### **Delivery Information**

*Not applicable to this contract.*

## **Van-11: Van, Cargo, Full Size, High Roof, 1 Ton, Flex Fuel**

<u>Contract Number:</u>	<b>4400011610</b>	<u>Contractor:</u>	<b>Vic Bailey Ford</b>
<u>Initial Contract Term:</u>	11/1/17 – 10/31/18	<u>Address:</u>	501 E Daniel Morgan Ave Spartanburg, SC 29304-3568
<u>Contract Rollover Dates:</u>		<u>Vendor #:</u>	7000079092
<u>Order Cutoff Date:</u>		<u>Contact:</u>	<b>David Vetter</b>
<u>Model:</u>	<b>Ford Transit 350 W2C</b>	<u>Email:</u>	<a href="mailto:dvetter@vicbaileyauto.com">dvetter@vicbaileyauto.com</a>
<u>Commodity Code:</u>	07190	<u>Telephone:</u>	<b>(864) 585-3600 ext. 267</b>
<u>Delivery:</u>	90 Days ARO	<u>Fax:</u>	(864) 594-6802

**BASE PRICE = \$28,529.00**

\* Click on the link above for an itemized listing of items included in the base price.

### **Optional Additions**

Auxiliary Power Connection - Standard State Spec .....	\$ 149.00
Tow Package .....	\$ 492.00
Full Width Protective Grill .....	\$ 795.00

### **Optional Deductions**

Cruise Control w/Resume .....	\$ 249.00
Deduct Body Glass .....	\$ 191.00
Rear Glass Only .....	\$ 134.00
Delivery Fee (per vehicle) .....	\$ 15.00

### **Delivery Information**

Distance from Dealership to SFM Delivery Point .....	10 miles
Delivery price per mile in excess of 10 miles .....	\$ 1.50